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3 July 2013

To Whom It May Concern

LETTER OF RECOMMENDATION: MISS SHANE LEE TRAINETASIA

Miss Shane Lee has conducted a three day sales program-Customer Centric Selling and a team building program titled Aspen Warrior for our employees on the 19th till 21st June and 27th June 2013 respectively.

For both programs, Miss Shane was able to customize and tailor the content to meet the unique needs of our organization. She is also able to work well with all her project partners within Aspen Malaysia.

We find the delivery of the sales training to be targeted; with excellent examples, experiential activities and role-plays incorporated into the program. Her experience in selling and coaching has helped sharpen the sales representatives' selling skills regardless of their existing experience. The sales representatives that had attended the program were motivated and able to demonstrate the professional consultative selling method.

As for the team building program, we find that the activities chosen was brilliantly conducted and every activity had a purpose and direction. Her sharp and focus debrief sessions helped us define our learning and team experience. The team also had fun and enjoyed the session.

We truly appreciate our partnership with Miss Shane Lee and therefore would like to highly recommend her as your training partner. We believe she will deliver in all her endeavours and will serve you well. We are pleased to provide you with our further feedback if you need.

Yours faithfully,

Mr. Andrew Ooi

Country Manager